

WORKSHOP ON

PUBLIC PROCUREMENT: ISSUES AND CHALLENGES

**SHARING OF EXPERIENCES
OF BEST PRACTICES**

**29th February - 1st March 2024
(Thursday-Friday)**



Inauguration by:



Ravneet Kaur

Chairperson,
Competition Commission of India

Organized by
Standing Conference of Public Enterprises

In association with
Competition Commission of India

Venue
Hotel Vivanta,
Police Bazar, Opposite Old Assembly,
Shillong, Meghalaya – 793001

INTRODUCTION & BACKGROUND

Public procurement represents a substantial part of the global and national economies, encompassing a wide range of activities and significant financial investments. As a critical aspect of governance and public service delivery, it involves the process by which public sector organizations acquire goods, services, and works from external sources. It is driven by the need for transparency, efficiency, and the promotion of fair competition, all while ensuring the best value for public money.

In India, Public Procurement of goods, works, and services constitute a very large percentage of the Gross Domestic Product (GDP). It plays an important and significant role in development of enabling ecosystem for growth of domestic industries, boost to Micro and Small enterprises and consequently in generation of employment. The Government's thrust is for attaining high economic growth, developing the infrastructure and for the wellbeing of the citizens. As a precursor of such investments and growth, the spending on public procurement is likely to grow exponentially. Better

procurement practices can bring benefits in terms of greater competition, transparency and fairness along with reduction in malpractices and costs.

Given the importance of public procurement, there is a scope for substantial saving though initiatives such as better procurement practices, improving rules/regulations and providing a regulatory framework assisted by e-Procurement systems. GFR (General Financial Rules), 2017 is the source document for Government procurement decisions across ministries, departments and the federal structure. It states fundamental principles of public buying wherein every authority delegated with the financial powers of procuring goods in public interest shall have the responsibility and accountability to bring efficiency, economy and transparency in matters relating to procurement and for fair & equitable treatment of suppliers and promotion of competition in the procurement. A procurement method that follows these fundamental principles is indicative of good governance.

OBJECTIVE

This two-day program intends to cover entire gamut of public procurement from a policy and managerial perspective in CPSEs. It would bridge different knowledge/systemic gaps in their procurement related functions. The program will particularly help the participants to:

- Appreciate the strategic role of procurement
- Understand procurement frameworks and guidelines to ensure the procurement of the best quality of goods and services at the lowest cost, to ensure efficiency, transparency and integrity
- Understand Competition Law, Contract Management and Dispute Resolution in context of procurement to develop simple rules and mechanisms for ensuring fairness and competition
- Develop understanding of innovations and Best Practices like e-procurement and reverse auctions, benchmarking and negotiation techniques

- Provide support to the Government's socio-economic policies and promotion of the domestic industries by means of preferential treatment, such as Preferential Market Access (PMA) policy, Make-in-India, reservations of items for procurement from Small & Micro Enterprises (SMEs).



CONTENTS

- Overview of Procurement Process
- Challenges in Public Procurement
- Strategic Role of Procurement
- Public Procurement Frameworks and Guidelines
- Government e-Marketplace (GeM)
- Role of Competition Law, Contract Management and Dispute Resolution in Procurement
- Preventive Vigilance
- E-Procurement and Reverse Auctions
- Innovative Practices and Future Trends in Public Procurement
- Best Practices

METHODOLOGY AND RESOURCE PERSONS

The program will be conducted through an appropriate mix of lectures, presentations, exercises, case discussions and experience sharing. Eminent resource persons have been invited from Competition Commission of India, GeM, CPSEs, CVC and domain experts.

WHO SHOULD ATTEND?

Senior Executives and mid-senior Executives in CPSEs in functions such as Procurement, Material Management, Engineering & Projects, Plant Operations, Purchase & Stores, Finance/Audit, Vigilance etc.

PROGRAM FACILITATOR

Mr. S. A. Khan, Lead Associate (CA), SCOPE

E-mail: ca@scopeonline.in, Mobile: +91 - 9899402245, Ph.: 011-24361745

FINANCIALS

Program fee is ₹ 18,800/-per participant plus GST as applicable (18%). The program is being on **Non-residential** basis. This would cover pedagogy, study material, lunch, tea etc. **A group discount of ten percent of the program fee is offered in case of three or more nominations being received from same CPSE.** Sponsoring CPSEs are requested to furnish their GST IN while forwarding nominations.

MODE OF PAYMENT

Payment to be made by Cheque/DO favouring **“Standing Conference of Public Enterprises”** and payable at Delhi/New Delhi or through ECS mode to Bank of Baroda, SCOPE Complex Branch, Lodhi Road, New Delhi- 110 003. (Saving Bank Account-No.72870I00000794/MICR Code -11 00 12239/IFSC/RTGS code-BARB0DBSCOP (5th digit is Zero). **PAN NO. AAPFS7390N GSTIN 07 AAPFS7390N 1 Z7.**

REGISTRATION

Nominations may please be forwarded latest by **23rd February, 2024** to **Ms. Hema Koul**, Program Coordinator (Corp. Affairs), SCOPE at

E-mail: ca@scopeonline.in, Mobile: +91 - 9560799550, Ph.: 011-24365418, 24361745.



CERTIFICATION

Certificate of participation would be awarded by SCOPE to the participants.



HOTEL BOOKING

SCOPE has been offered special tariff by the Hotel for SCOPE and CPSEs. In case the participants would like to stay in the Hotel Vivanta, Shillong (Meghalaya), the Hotel may be contacted directly for booking the accommodation in the hotel as per their entitlements in their respective organisations.

Contact Executive:

Ms. Elora Hazarika,
Sales Executive - Sales and Marketing
M: **9707659982;**
Email: **elora.hazarika@tajhotels.com**

OTHER OPTIONS

Courtyard By Marriott Shillong

Meghalaya - 793 001

Ms. Nirmali Baruah

Assistant Sales Manager

M: **(+91) 6009307164**

Hotel Alpine Continental

Police Bazar, Thana/Quinton Road,

Shillong - 793 001,

Meghalaya (India)

Phone: **+91 364 2220991 -5 lines, 2223617**

Pinewood Hotel

European Ward, Rita Road,

Shillong, Meghalaya - 793 001

Mr. Sharman Gupta,

Mob: **9685401124**

Tel: **(0364) 222 3116, 222 3263**

LOCAL COORDINATORS IN SHILLONG

The participants can also contact the following local programme coordinators at Shillong for any assistance or information:

Shri Anjan Sanyal

Sr. GM(HR)

POWERGRID, Shillong, Meghalaya

Email: anjan.sanyal@powergrid.in

Mob: 8826896861

Shri Pradeep Varun Ragiri

DGM (HR)

POWERGRID, Shillong, Meghalaya

Email: pvrhiri@powergrid.in

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Sandeep Kumar Gupta
Chairman, SCOPE

“To make SCOPE Inspiring, Innovative, Impactful!”



Atul Sobti
Director General,
SCOPE

AN APEX BODY OF INDIAN PUBLIC SECTOR

Policy Advocacy & Representation

- Providing an interface to PSEs with Government and statutory bodies like Ministry of Labour & Employment; DPE, Ministry of Finance; Ministry of Corporate Affairs; PESB; CAG; CVC; CIC; MSDE etc.
- Representing Indian PSEs on international forums like OECD, IOE, UN etc.
- Member of Council of Indian Employers representing employer interests of Indian PSEs on forum of International Labour Organization, Geneva (ILO)
- Representing PSEs on statutory bodies like Employees' Provident Fund Organisation (EPFO), Employees' State Insurance Corporation (ESIC) etc.
- Providing platform for inter-PSE interaction
- CEOs Conclave
- Representing on Board of Governing Councils/ Governing bodies of National Forums like National Productivity Council (NPC), National Safety Council (NSC), Dattopant Thengadi National Board for Workers Education and Development (DTNBWED) & United Nations Global Compact Network India (UN GCNI)

Capacity Building & Skill Development

- Conducting Studies and Research in domains like Climate Change, Leadership, CSR, Digitalization, Women Empowerment, Lifelong Learning, Skills etc.
- International Program on leadership role and development for senior level management
- Academy of Public Sector Enterprises (APSE)
- SCOPE Forum for Conciliation & Arbitration (SFCA)
- Women in Public Sector (WIPS) under the aegis of SCOPE
- Network of Champions for Women Empowerment



Programs & Workshops

- Corporate Governance
- Right to Information
- Digitalization & Technologies
- Climate Change
- Women Empowerment & Gender Diversity
- Legal & Arbitration
- Succession Planning for Board Level Positions
- Future of Work
- Corporate Communication Summit
- Investors & Media Relations
- Health Awareness
- International HR Summit
- CSR
- Procurement
- Other contemporary and relevant subjects

Brand Building

- Public Sector Day
- SCOPE Eminence Awards
- SCOPE's monthly Publication KALEIDOSCOPE
- Literature on Economy and Public Sector - Performance Contribution & Achievements
- State-of-the-art infrastructure and conference facilities
- Publications- highlighting PSEs initiatives towards Nation Building
- Films highlighting initiatives/ achievements of PSEs
- Write ups and articles on PSEs and it's various aspects

Besides above, SCOPE has been organizing interactive meetings and various events on issues of concern to CPSEs with Policy makers, Statutory Bodies and Government representatives.

COMPETITION COMMISSION OF INDIA

The Parliament enacted the Competition Act, 2002 with objectives - (a) to prevent practices having adverse effect on competition; (b) to promote and sustain competition in markets; (c) to protect the interests of consumers; and (d) to ensure freedom of trade carried on by other participants in markets, in India, and for matters connected therewith or incidental thereto.

The Competition Commission of India (CCI) has been set up under the Competition Act to enforce the same.

The Competition Act rests on four pillars. Firstly, it prohibits anti-competitive agreements including bid rigging and cartels. Secondly, the law prohibits abuse of dominance by enterprises. The third pillar is in regard to regulation of combinations (M&As). The fourth pillar is of advocacy which is mandated under the Act whereunder the CCI undertakes competition advocacy, creates public awareness and imparts training on competition issues.

The CCI consists of a Chairperson and 6 Members appointed by the Central Government.

The CCI is also required to give opinion on competition issues on a reference received from a statutory authority established under any law.

SCOPE/DG/ Procurement/2024-25
2nd February, 2024

Dear *Chief Executive,*

Sub.: Workshop on “Public Procurement: Issues and Challenges - Sharing of Experiences of Best Practices” on 29th February - 1st March, 2024 at Shillong

As you are aware, Standing Conference of Public Enterprises (SCOPE) has been proactive in promoting excellence among the member PSEs by enhancing their efficiency with the help of organizing Workshops/ Conferences from time to time to enable them to be globally competitive.

In this context, Procurement has become a specialized function in the era of globalization and has always been of vital importance to the Public Sector Enterprises (PSEs) as significant value of public procurement is done by PSEs. As a critical aspect of governance and public service delivery, it involves the process by which public sector organizations acquire goods, services, and works from external sources. Given the public interest and value of procurement there is need to ensure transparency, efficiency, and the promotion of fair competition, along with the best value for public money.

In order to address the procurement related issues and concerns, **SCOPE in association with Competition Commission of India (CCI)** is organizing a **Two-days Workshop on “Public Procurement: Issues and Challenges- Sharing of Experiences of Best Practices” at Shillong on 29th February and 1st March, 2024 (forenoon) at Hotel Vivanta, Meghalaya, Shillong.**

The Workshop will provide a unique opportunity to participants to gain extensive insight into procurement policy with appropriate rules and regulations so that PSEs executives could derive optimum advantage from this Workshop.

We are also happy to inform that **Ms. Ravneet Kaur, Chairperson, Competition Commission of India (CCI) has kindly consented to be Chief Guest to inaugurate the Workshop and address the participants on 29th February, 2024.**

Given the significance of the subject for PSEs it is requested you to nominate Head of Procurement, Purchasing & Supply Chain Leaders & other Professionals dealing with Procurement from relevant functions at various levels from your organization to participate in the above Workshop. A copy of the brochure is attached for your ready reference.

The nominations may be forwarded to Ms. Hema Koul, Prog. Coordinator (Corp. Affairs), SCOPE, Mobile: +91 9560799550 at ca@scopeonline.in latest by the 23rd February, 2024.

With regards,

Yours sincerely,


(Atul Sobti)

Encl.: As above

To: Chief Executives of CPSEs
Copy to: 1. Director (HR) of CPSEs
2. SCOPE Nodal Officers

STANDING CONFERENCE OF PUBLIC ENTERPRISES

(An apex body of Public Enterprises)